

# ArcherPoint Fixed Fee Power BI for Dynamics 365 Business Central Offerings

## ArcherPoint's Free 1-Hour Assessment

## ArcherPoint's Sample Power BI Reports for Existing Customers

## Power BI for Dynamics NAV/ Dynamics 365 Business Central On-premise

## Power BI for Dynamics 365 Business Central Online



Gold Enterprise Resource Planning  
Gold Application Development  
Gold Cloud Platform  
Gold Data Analytics

## ArcherPoint's Free 1-Hour Assessment:

Before the organization chooses any of the Fixed Fee Power BI packages, ArcherPoint will conduct a 1-hour free assessment, which covers the following:

1. Your current business systems (i.e. Dynamics NAV, Dynamics 365 Business Central, CRM, Etc.)
2. Your reporting objectives and expectations
3. An overview of your business and business processes
4. An assessment of your in-house report development capability

After the 1-hour assessment, ArcherPoint will provide you with a recommendation for the right Power BI package and implementation approach to meet the reporting requirements and objectives of your organization.

## ArcherPoint's Sample Power BI Reports for Existing Customers: (USD \$250 | CAD \$380)

1. We will provide three sample Power BI dashboard reports to include:
  - Finance (available for NAV2016 and up)
  - Sales
  - Purchases
2. You have the option to have ArcherPoint perform the installation or assist in the installation of Power BI desktop \* edition on up to two devices.
3. Notes:
  - The reports that are provided are free to use, add to, change, etc.
  - We will connect Power BI directly to your SQL database (i.e. the back end of NAV/Business Central).
  - You will need to manually click the Refresh button to refresh the data. \*\*
  - The Windows user that uses the reports must have Read permissions to the SQL database. \*\*\*

If you like what you see and want more Power BI reports or if you want to learn how to write your own Power BI reports, see our fixed fee offerings that follow...

# ArcherPoint Fixed Fee Power BI for Dynamics 365 Business Central Offerings

## Power BI for Dynamics NAV/Dynamics 365 Business Central On-premise:

POWER BI FIXED-FEE IMPLEMENTATION PACKAGES	Package Description	What's Included	Package Price
<b>QUICK START</b> <b>2-Week Implementation</b> <b>Virtual or On-Site</b>	Perfect for organizations that have very clear reporting requirements, but do not have in-house expertise to develop the customized reports.	<b>WE WRITE REPORTS FOR YOU</b> <ul style="list-style-type: none"> <li>• A 2-hour discovery session with the key members of your organization.</li> <li>• Set up the Power BI server, security, and permissions.</li> <li>• Develop the 5 Power BI reports **** <i>You can provide the outline for the five reports, or we can provide suggestions.</i></li> <li>• Test and verify the data and get the acceptance from the organization.</li> <li>• Publish the 5 Power BI reports to Power BI service and make sure the scheduled refresh works at the end of the implementation.</li> </ul>	USD \$4,600 CAD \$6,200
<b>ADVANCED</b> <b>4-Week Implementation</b> <b>Virtual or On-Site</b>	Perfect for organizations that have very clear reporting requirements with a strong in-house IT team that is good at both development and data analysis. After some training, the organization can develop the Power BI reports themselves.	<b>WE TRAIN YOU TO WRITE REPORTS</b> <ul style="list-style-type: none"> <li>• <b>QUICK START PLUS</b></li> <li>• 3-Day onsite or virtual Power BI training.</li> <li>• Two 4-hour workshops to develop up to 3 Power BI reports together.</li> <li>• Go-live review at the end of the implementation.</li> </ul>	USD \$ 9,200 CAD \$12,500
<b>PREMIUM</b> <b>6-Week Implementation</b> <b>Virtual or On-Site</b>	Perfect for organizations whose reporting requirements are changing from time to time. Whose in-house IT team can be trained to develop the reports themselves and may need support for the business logic and data structure of Dynamics NAV/ Dynamics 365 Business Central.	<b>WE TRAIN YOU TO WRITE COMPLEX REPORTS</b> <ul style="list-style-type: none"> <li>• <b>QUICK START PLUS</b></li> <li>• 5-Day onsite or virtual Power BI training.</li> <li>• Six 4-hour workshops to develop up to 5 new Power BI reports together and manage the change requests for the 5 key reports initially requested.</li> <li>• 1-week go-live support.</li> </ul>	USD \$14,999 CAD \$20,250

# ArcherPoint Fixed Fee Power BI for Dynamics 365 Business Central Offerings

## Power BI for Dynamics 365 Business Central SaaS:

POWER BI FIXED-FEE IMPLEMENTATION PACKAGES	Package Description	What's Included	Package Price
<b>QUICK START</b> <b>2-Week Implementation</b> <b>Virtual or On-Site</b>	Perfect for organizations that have very clear reporting requirements but do not have in-house expertise to develop the customized reports.	<p><b>WE WRITE REPORTS FOR YOU</b></p> <ul style="list-style-type: none"> <li>• Meet the key members of the organization for a 2-hour discovery session.</li> <li>• Set up the Power BI server, security, and permissions.</li> <li>• Develop the 5 Power BI reports **** <i>You can provide the outline for the five reports, or we can provide suggestions.</i></li> <li>• Test and verify the data and get the acceptance from the organization.</li> <li>• Publish the 5 Power BI reports to Power BI service and make sure the scheduled refresh works at the end of the implementation.</li> <li>• A half-hour introductory training to the admin user for pinning the Power BI report to Business Central role center and fact box.</li> </ul>	USD \$4,600 CAD \$6,200
<b>ADVANCED</b> <b>3-Week Implementation</b> <b>Virtual or On-Site</b>	Perfect for organizations that have very clear reporting requirements with strong in-house IT team that are good at both development and data analysis. After some training, the organization can develop the Power BI reports themselves.	<p><b>WE TRAIN YOU TO WRITE REPORTS</b></p> <ul style="list-style-type: none"> <li>• <b>QUICK START PLUS</b></li> <li>• 1-Day onsite Power BI training.</li> <li>• Two 4-hour workshops to develop some Power BI reports together.</li> <li>• Go-live review at the end of the implementation.</li> </ul>	USD \$ 9,200 CAD \$12,500
<b>PREMIUM</b> <b>5-Week Implementation</b> <b>Virtual or On-Site</b>	Perfect for organizations whose reporting requirements are changing from time to time. Whose in-house IT team can be trained to develop the reports themselves but need support for the business logic and data structure of Dynamics 365 Business Central.	<p><b>WE TRAIN YOU TO WRITE COMPLEX REPORTS</b></p> <ul style="list-style-type: none"> <li>• <b>QUICK START PLUS</b></li> <li>• 3-Day onsite Power BI training.</li> <li>• Six 4-hour workshops to develop some new Power BI reports together and manage the change requests for the five key reports initially requested.</li> <li>• 1-week go-live support.</li> </ul>	USD \$14,999 CAD \$20,250

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### Additional Options:

1. Power BI desktop and the Power BI service are free to use for a single person and manual refresh. If you wish to share with others in your company and automate refreshes then you must purchase a license. Transitioning to Power BI Pro licenses allows automated refresh. \*\*
2. Any special SQL permissions and security setup requires additional services. \*\*\*

### Comments:

1. When we build your five reports we are offering to build five reports with useful, yet standard requirements. For instance, we can build reports that include a margin by item by customer but not over complicated reports e.g. full profit and loss by customer by item. Reports requiring advanced analytics or industry expertise will be quoted separately. An example of this is using a regression model to analyze your historical data for projection of the future forecast. \*\*\*\*
2. On Premise vs. Online/SaaS and how it relates to Power BI:
  - Business Central Online/SaaS only allows Power BI to connect through the OData service using Microsoft's pre-built pages and queries. These queries may not have all the fields desired, and training for adding these fields or any missing tables is not covered in this offering but can be addressed for additional fees.
  - We have more options when we build Power BI reports in NAV or Business Central on premises as we have direct access to the SQL database and we have the ability to write SQL statements and queries.
3. Additional Services—all work will be time and material
  - Modify Pages or Queries accessed by the OData Web Service
  - SQL Security setup
  - Set up the Account Schedule KPI Web Service to populate data into the Account Schedule KPI Buffer table which is used by the Financial Dashboard Power BI report



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### The ArcherPoint Difference

Our clients see their business systems as unique and important to their competitive position. They prefer software and technology to support their business processes, not the other way around. Our clients are looking for a strategic partnership with the company that implements their software, not just a vendor. They demand the most talented, experienced professionals who understand how to quickly, efficiently solve their business issues. If this describes you, we invite you to contact us to learn more about our people, company and solutions.