ARCHERPOINT

Dynamics NAV
Upgrade Subscription

Unlimited Upgrades & Fully Evented!

Key Factors	Terms
Contract Length	3 Year Commitment
Payment Terms	Monthly
NAV & ISV Maintenance	Must Be Current
Upgrades	As Requested [1]
Cumulative Updates – Platform Application	As Requested [1]
Company Additions	Unlimited
Database Size Growth	Unlimited
Custom Objects	Unlimited [2]
Customs to Events Conversions (Additional Codeunits May Be Required)	Modified Base Code Conflicts will be Converted to Customs with Events [3]
Conversion of C/AL to AL	Evented code and custom objects will be converted from C/AL to AL when required by base NAV
ISV Upgrades	As Requested [1]
NAV System Audit	If Requested or Recommended[4]
ISV Additions / Subtractions	Will affect Monthly Subscription Fee [5]
Testing, Training, and Post Go-Live Support	Limited to the hours specified under the Customer Upgrade Subscription Plan [6]

[1] Based on Client resource & capacity availability.
[2] ArcherPoint requires all new code modifications be done utilizing custom objects with Events rather than modifying base NAV or ISV objects.
[3] Applies to code conflicts that may arise where practical.
[4] ArcherPoint or Client may determine that a NAV System Audit would be helpful to recognize additional benefits from the upgrade; there are no guarantees on any efficiency gains, although ArcherPoint's best effort will be brought forth. If conducted on site, travel expenses will be billed as per our standard Customer MSA.
[5] Additions and subtractions of Add-Ons may affect the upgrade fee and will be assessed and re-quoted separately.
[6] End-user training for Cumulative updates is NOT included; if requested, training can be quoted separately.

Why Get Into An Upgrade Pattern?

✅ Strive for 'Utopia' and Minimize Disruptions

- Start migrating your customizations in modified base objects to Events.
- Create Automated Test Suites, especially where most needed.
- Stay current with Microsoft's cumulative updates (CUs) and new releases.
- Less user training with these monthly incremental updates.

✅ Microsoft's Commitment

- To release a two new major releases of Dynamics 365 Business Central Annually.
- To release monthly cumulative updates (CU's).
  - These often include new functionality.
- To provide enhanced functionality, performance, and technologies.

✅ Your Benefits

- Minimizing disruption to your organization.
- Taking advantage of all that NAV offers to streamline operations.
- Enabling platform and performance improvements.
- Staying compliant with Microsoft support.
- Getting value from your Microsoft annual enhancement investment.

✅ Your Investment

- Spread out upgrade investment to better manage your cash flow.
- Simplify budgeting with fixed fee monthly pricing.
- Move your upgrade investment to an operating expense rather than capital expense.

Let's Get Started

Contact ArcherPoint today and learn more about our NAV Upgrade Subscription Plan.
866.343.4517