

# Why Choose ArcherPoint & LS Retail?

### **Digital Transformation with Unified Omnichannel Retail Solutions**

Since 2002, ArcherPoint has transformed retail businesses with complex omnchannel needs. We aim to provide high-quality Microsoft and LS Retail solutions while building valuable relationships with clients and communities.

We began serving Microsoft Dynamics 365 Business Central clients over 20 years ago, and became an LS Retail partner because of their proven, indutry-leading unified commerce platform. We serve clients with complex ERP needs, and LS Central is a perfect fit.

Why do retailers choose ArcherPoint and LS Retail? We can tackle retail deployments large and small, have deep industry knowledge, provide exemplary service, and have a genuine commitment to client success. Our certified professionals design, implement, and support LS Retail solutions tailored to our clients' unique needs by utilizing the power of Microsoft Dynamics 365 Business Central at the core.

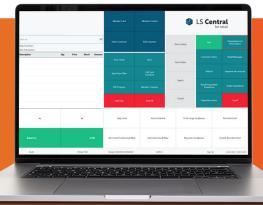
We're people with purpose. Let us help you build a better retail business today.





Experience With the Entire Microsoft Technology Stack

Aligning
Technology With
Financial Insight to
Accelerate
Growth



#### Want to Get Business Central Connected?

ArcherPoint is dedicated to providing digital transformation with ERP and cloud solutions that will meet your needs now and in the future.

<u>Talk to an retail specialist today</u> to get started.



## **Our Services**

#### **Omnichannel ERP Implementation & Consulting**

Bring restaurant management, inventory, loyalty, event ticketing, financials, and customer engagement onto one platform with LS Central on Microsoft Dynamics 365 Business Central. We dive deep into your retail workflows—stock replenishment cycles, membership ticketing processes, point-of-sale transactions, and back-office accounting—to architect a turnkey solution that scales with your organization.

#### **Dedicated Support Team**

Maintain uninterrupted service across all channels with our 24/7 Helpdesk. Select from tiered monthly plans—complete with your own designated support liaison—for rapid resolution of POS issues, ticket-scanning glitches, inventory discrepancies, or financial posting errors.

#### LS Central Customization & System Integration

Tailor LS Central's modules to your unique operations: configure automated reorder points, event capacity controls, loyalty-point accrual, and financial posting profiles. We integrate LS Central with club membership databases, third-party logistics, payment gateways, and campus ID systems—ensuring real-time synchronization across every touchpoint.

### **Training & Change Management**

Equip your team—from cashiers and event staff to finance officers—with role-based training in a sandbox environment mirroring your live system. We provide on-site workshops, virtual classrooms, and quick-reference materials designed for rapid adoption and minimal disruption to daily operations.

#### **Upgrade & Release Management**

Stay current with LS Central's biannual releases and Dynamics 365 Business Central updates. Our Upgrade Center handles every technical detail—data migration, custom-code regression testing, and go-live cutovers—under a clear, predictable subscription model so you're always running the latest feature set without surprise costs.

#### **Managed IT & Infrastructure Services**

From secure network configurations for pop-up retail stands to PCI-compliant payment terminals and cloud hosting administration, our Managed IT team keeps your entire LS Central ecosystem running smoothly. We handle systems monitoring, backup and recovery, and large-scale infrastructure projects—freeing your IT staff to focus on strategic initiatives.