



## Microsoft Dynamics 365 Business Central: Steel Fabricators and Metal Manufacturers

Steel fabricators face relentless pressure: tight tolerances, complex job costing, fluctuating material prices, and customers who expect on-time delivery—every time.

ArcherPoint by Cherry Bekaert helps manufacturers replace disconnected systems with a single, scalable ERP built for how your shop actually runs—backed by decades of manufacturing expertise and the power of Microsoft.

### Why Choose Microsoft Dynamics 365 Business Central?

Business Central is Microsoft's purpose-built cloud ERP—unifying finance, operations, supply chain, and production on one platform.

- **Job Cost Visibility**  
Track material, labor, and overhead per job in real time. Know your margins before the job ships.
- **Production & Shop Floor Control**  
Manage work orders, routings, BOMs, and capacity. Handles make-to-order, configure-to-order, and engineer-to-order.
- **Inventory & Material Management**  
Tighten control of steel coils, sheet stock, and WIP. Reduce waste and carrying costs with smarter replenishment.
- **Native Microsoft Ecosystem**  
Works seamlessly with Teams, Excel, Power BI, and Outlook—tools your team already knows.
- **Supply Chain Resilience**  
End-to-end visibility from procurement to delivery. Respond faster to disruptions and shifting demand.
- **EDI Integration**  
Fully integrated EDI keeps you compliant with trading partner requirements—no manual rekeying.
- **Cloud-Based & Scalable**  
Automatic updates, no servers to maintain. Add users, sites, or capabilities as your business grows.

## Why Partner With ArcherPoint?

We're a Microsoft Solutions Partner with deep manufacturing ERP experience and a track record of implementations that deliver real business value.

- ✓ **Manufacturing-Deep Expertise**  
Hands-on experience in discrete, process, and mixed mode manufacturing—including metal fabrication and job shops.
- ✓ **Tailored Implementations**  
We configure Business Central to match your quoting, job costing, and production workflows—not the other way around.
- ✓ **Process Automation**  
We identify where manual processes cost you time and money, then build automation that sticks.
- ✓ **24/7 Support**  
Full-service support plans with Microsoft certified resources always available. You're never left troubleshooting alone.
- ✓ **Digital Transformation Guidance**  
From workforce enablement to IoT-ready factories, we help you build for what's next—not just what's now.
- ✓ **Native Microsoft Ecosystem**  
National advisory firm expertise spanning finance, operations, and technology.

### Steel Fabricators: Three Common Challenges We Solve



#### Cost Control

Struggling to accurately job-cost across material, labor, and scrap? Business Central delivers real-time margin visibility at every stage, from quote through close.



#### On-Time Delivery

Missed deadlines damage customer relationships. With production scheduling, capacity planning, and real-time shop floor visibility, so you can deliver.



#### Disconnected Systems

Spreadsheets, standalone quoting tools, and legacy ERPs create costly data silos. Business Central unifies your operations—one system, one source of truth.

## Ready to Modernize Your Operations?

Let's talk about where your biggest inefficiencies are—and how Business Central can fix them. ArcherPoint by Cherry Bekaert offers complimentary discovery sessions for manufacturers evaluating ERP.

**GET STARTED**